



Major Performance Highlights for the Quarter ended June 30, 2003 are:

- **Major Highlights:**
- Total number of clients stands at 72 .
- GMAC China implemented successfully for LOS, Loans & Collections. Prior to this Nucleus has implemented the above solutions in India, Thailand, Indonesia & Taiwan .
- 3 New product Orders received.
- New state of art , 5 acres Campus to be ready by February '04. Construction is in full swing.

FINANCIAL RESULTS OF NUCLEUS SOFTWARE GROUP (CONSOLIDATED) FOR THE QUARTER ENDED JUNE 30, 2003

(Rs. in lacs)

Particulars	Quarter Ended		Year Ended
	June 30,2003	June 30,2002	March 31,2003
	Unaudited	Unaudited	Audited
1 Net Sales/Income from Operations	1,817.63	2,251.73	8,882.79
2 Other Income	26.62	17.00	96.25
3 Total Income	1,844.25	2,268.73	8,979.04
4 Total Expenditure	1,555.81	1,734.10	7,300.52
(a) Personnel Expenses	976.09	952.22	4,029.68
(b) Travelling	233.83	344.54	1,542.80
(c) Other Expenditure	345.89	437.34	1,728.04
5 Interest	0.14	11.74	17.17
6 Depreciation	90.78	47.65	369.90
7 Withholding Taxes	53.95	197.40	277.40
8			
Profit before Tax & Extraordinary Items and Prior Period Adjustments (3-4-5-6-7)	143.57	277.84	1,014.05
9 Prior Period Adjustments			
-Withholding Taxes	-	148.98	148.98
-Others	-	(38.91)	(38.91)
10 Provision for Taxation			
-Current	17.20	39.03	151.40

	-Deferred	(28.06)	(23.69)	(88.43)
11	Net Profit (8-9-10)	154.43	152.43	841.01
12				
	Paid up Equity Share Capital	791.27	791.27	791.27
13	Reserves excluding Revaluation Reserves	-	-	5,182.20
14				
	Total Number of Equity Shares	7,911,150	7,911,150	7,911,150
15	Earnings Per Share (Rs.)			
	Basic	1.95	1.93	10.63
	Diluted	1.92	1.90	10.46

NUCLEUS SOFTWARE EXPORTS LIMITED

AUDITED FINANCIAL RESULTS OF NUCLEUS SOFTWARE FOR THE QUARTER ENDED JUNE 30,2003

(Rs. in lacs)

Particulars	Quarter Ended		Year Ended
	June 30,2003	June 30,2002	March 31,2003
	Audited	Audited	Audited
1 Net Sales/Income from Operations	1,181.20	1,532.87	6,072.17
2 Other Income	33.06	16.74	73.16
3 Total Income	1,214.26	1,549.61	6,145.33
4 Total Expenditure	917.84	1,078.14	4,661.57
(a) Personnel Expenses	440.04	428.63	1,909.29
(b) Travelling	223.08	326.55	1,460.75
(c) Other Expenditure	254.72	322.96	1,291.53
5 Interest	0.14	11.74	17.16
6 Depreciation	76.11	35.99	316.29
7 Withholding Taxes	53.95	197.40	277.40
8 Profit before Tax and Extraordinary Item and Prior Period Adjustments (3-4-5-6-7)	166.22	226.34	872.91
9 Prior Period Adjustments			
-Withholding Taxes	-	148.98	148.98
-Others	-	(38.91)	(38.91)
10 Provision for Taxation			

	-Current	15.00	37.00	108.22
	-Deferred	(28.06)	(23.69)	(80.91)
11	Net Profit (8-9-10)	179.28	102.96	735.53
12	Paid up Equity Share Capital	791.27	791.27	791.27
13	Reserves excluding Revaluation Reserves			4,986.33
14	Total number of Equity Shares	7,911,150	7,911,150	7,911,150
15	Earnings Per Share (Rs.)			
	Basic	2.27	1.30	9.30
	Diluted	2.23	1.28	9.15
16	Aggregate of Non-Promoter Shareholding			
	-Number of Shares	2,333,724	2,348,774	2,334,424
	-Percentage of Shareholding	29.50	29.69	29.51

Segment Reporting

(Rs. in lacs)

	Quarter Ended June 30, 2003	Quarter Ended June 30, 2002	Year Ended March 31, 2003
a) Revenue by Geographical Segment			
India	370.68	206.54	1,104.46
Far East	474.45	1,037.41	1,888.98
Singapore	254.08	161.68	2,286.93
Others	81.99	127.24	791.80
Total	1,181.20	1,532.87	6,072.17
Less:- Inter Segment Revenue	-	-	-
Net Revenue From Operation	1,181.20	1,532.87	6,072.17
b) Segment Profit / (Loss) before Tax and Interest			
India	56.96	(45.40)	40.49
Far East	130.24	269.24	442.36
Singapore	69.75	72.73	768.35
Others	17.10	27.23	220.97
Total	274.05	323.80	1,472.17
Add: - Other Income	33.06	16.74	73.16
Less: - Interest	0.14	11.74	17.16

Less: - Other Unallocable Expenditure	140.75	102.46	655.26
Operating Profit before Tax	166.22	226.34	872.91
Less: Prior Period Adjustments on account of Withholding Tax	-	148.98	148.98
Other Prior Period Adjustments	-	(78.56)	(78.56)
Other Unallocated Prior Period Adjustments	-	39.65	39.65
Provision for Taxation			
- Current	15.00	37.00	108.22
-Deferred	(28.06)	(23.69)	(80.91)
Operating Profit After Tax	179.28	102.96	735.53
c) Capital Employed	5,983.16	5,299.08	5,791.29

- Notes: 1) The above quarterly results were reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on July 26,2003.
- 2) The Company has revised the estimated useful life of certain classes of fixed assets during the year ended on March 31, 2003. Since the effect of this revision in the books of account of the Company was given in last quarter of the year ended March 31,2003, the depreciation for the quarter ended June 30,2002 was calculated based on old estimated useful lives of respective assets. However, if the effect of change in estimated useful life of the assets would have been given in the quarter ended June 30,2002, the depreciation of that quarter would have been higher by Rs.73.21 lacs
- 3) The Board of Directors at their meeting held on July 26, 2003 have allotted 28,800 fully paid up equity shares of Rs.10/-each to the employees in pursuance of stock options exercised in June 2003
- 4) The Company received 12 investor complaints during the current quarter and all these complaints, including 1 pending at the beginning of the quarter, have been resolved.
- 5) The Company has utilized the funds raised through preferential issue of equity shares in June 2001 in accordance with the objects as stated in the offer document.
- 6) These Accounts have been prepared in accordance with the applicable Accounting Standards issued by the Institute of Chartered Accountants of India (ICAI).
- 7) Previous year's/quarter's figures have been regrouped /re-classified, wherever necessary.
- 8) Fixed assets used in the Company's business cannot be specifically identified with any of the reportable segments as these are used interchangeably between various segments.
- The Management believes that it is currently not practicable to provide segment wise disclosures relating to total assets and liabilities since a meaningful segregation of the available data is not possible.